



# THE WORLD INCREASE IN ETHANOL DEMAND AND POVERTY IN BRAZIL

Joaquim Bento de Souza Ferreira Filho

Escola Superior de Agricultura "Luiz de Queiroz" Universidade de São Paulo, Brasil.

#### Motivation

- Brazil has traditionally been one of the largest ethanol producers in the world.
- End of PROALCOOI program subsidies in the 80's and increase of sugar prices in the 90's reduced markedly ethanol production in Brazil.
- Beginning of the 2000's: increase in oil prices and introduction of the flex fuel engines increased production again.

### EPE (2008)

- In 2008 the ethanol was already economically viable as a fuel in 17 out of 26 Brazilian states.
- 87% of sales of new cars were with flex fuel engines.
- Estimate: in 2017 73% of total demand of liquid fuels in Brazil will be met by ethanol.

#### External demand

- The projection in external demand increase is also very large.
- Exports:
  - 4.2 billions liters in 2008
  - 8.3 billion liters in 2017.
- There is also a projected increase in ethanol demand for chemical industries use.

### Distributive aspects of the problem

- The expansion of the sugar cane production complex will not be uniform across the territory.
- There are important regional differences in the technology of production, specially in the sugar cane primary production case.
- The distributional impacts of this expansion have not been analyzed so far.
- OBJECTIVE: analyze the distributive impacts of ethanol expansion in Brazil, focusing the differential impacts across the territory.

### Methodology

- A general equilibrium model of Brazil calibrated with 2005 data.
- The model is linked to a micro-simulation model of Brazil for distributional analysis.

#### The CGE model

- Static, inter-regional, bottom-up.
- □ 35 sectors.
- 35 products (11 agricultural products)
- □ 10 types of workers (wage classes)
- 27 regions inside Brazil
- 10 household types (income classes)
- □ Linearized, solved with GEMPACK

#### The micro-simulation model

- PNAD (Household Survey) 2005 wages by sectors and regions, personal and households characteristics.
- POF (Expenditure survey) 2003 household expenses, 270 different patterns.
- After preparation:
  - 126,007 households
  - 293,048 adults
  - □ 35 sectors, 35 products
  - 27 regions

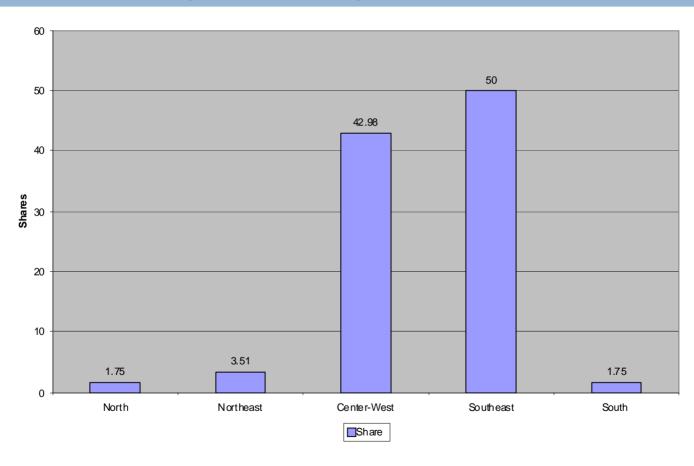
#### The scenario to be simulated: EPE and UNICA

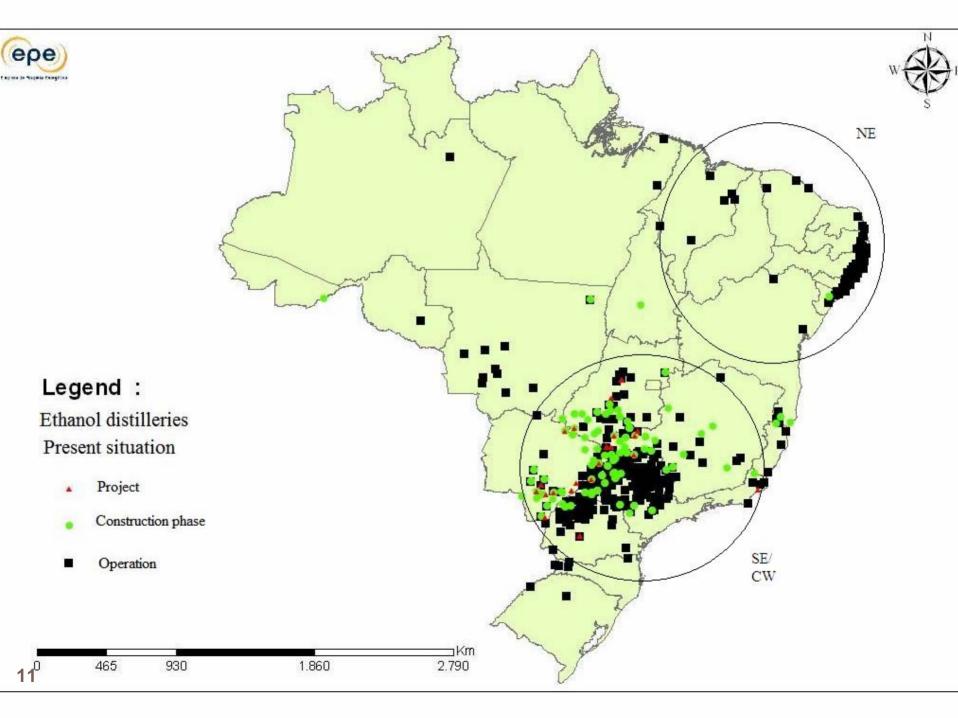
Ethanol demand projections for Brazil. Billions of liters.

Ethanol use projections	2006/2007	2015/2016	% variation
Domestic fuel use	13.55	32.65	141.0
Chemical industry use	0.65	1.95	200.0
Exports	3.7	12.3	232.4
Total	17.9	46.9	162.0

# The projected expansion will not be uniform in the territory: 132 new mills

Regional distribution of new sugar cane mills in Brazil. 2010





#### Simulation

- □ Increase in ethanol demand:
  - Household fuel use
  - Intermediate consumption
  - Exports.
- Intermediate step: adjustment of the 2005 database

### Closure: long run

- Fixed national employment
- Endogenous household consumption, government consumption linked to household.
- Capital stock endogenous for most sectors. For ethanol:
  - Endogenous in the expansion states: Minas Gerais, Sao Paulo, Mato Grosso do Sul, Mato Grosso and Goias.
  - Fixed in the other states.
- Land stocks fixed by state.
- Reduction in ethanol transport costs in the center-west states.
- Ethanol use increase accommodated by:
  - A fall in gasohol use by households and
  - A fall in Basic Petrochemical Products use in intermediate consumption.

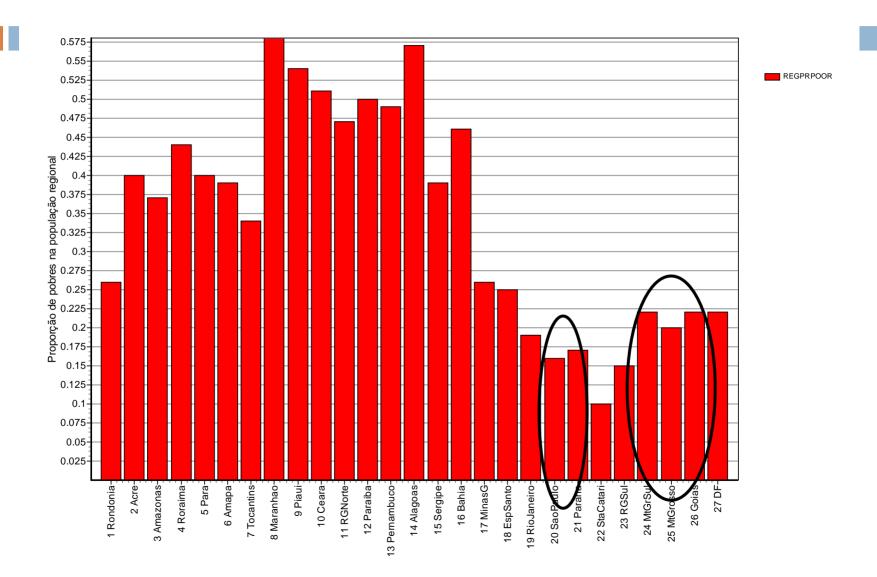
Shocks

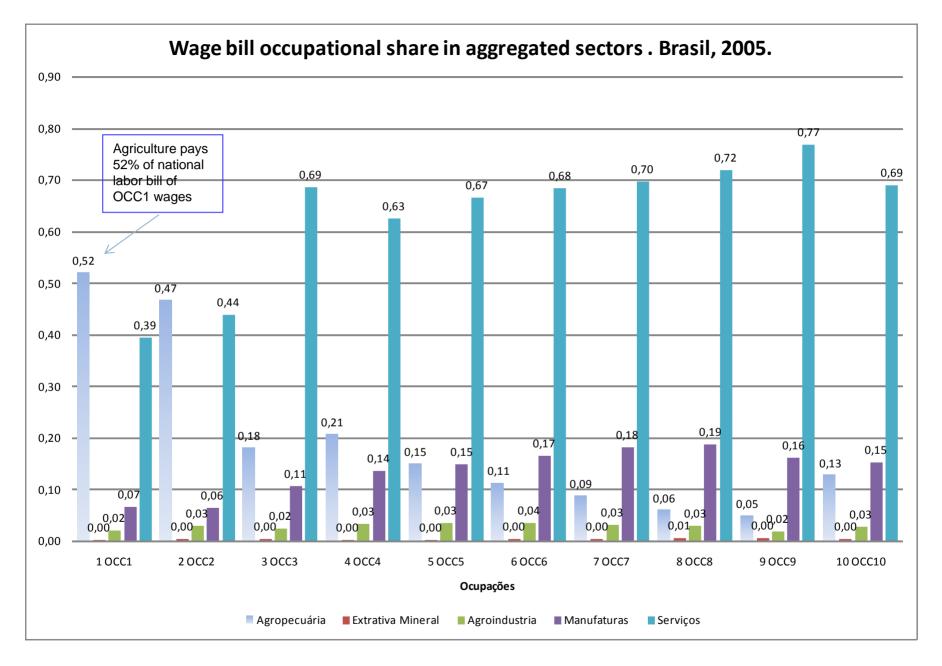
#### % variation Shocks Domestic household 135.0 demand for fuel use Chemical industry use 25.0 232.4 **Exports**

## Poverty and income distribution in Brazil in 2005: 15,7 millions of poor households

Household	Share of	Share of	Share below	Contribution to	Average	Contribution to
income group	population	income	poverty line	the % of poor	poverty gap	total poverty gap
			(FGT0)	(FGT0)	(FGT1)	FGT1
1 POF[1]	14.1	2.3	0.85	0.14	0.50	0.08
(poorest)						
2 POF[2]	14.0	4.2	0.62	0.09	0.18	0.02
3 POF[3]	21.0	10.1	0.20	0.04	0.03	0.01
4 POF[4]	7.7	4.7	0.05	0.00	0.01	0.00
5 POF[5]	10.9	8.4	0.01	0.00	0.00	0.00
6 POF[6]	7.2	7.0	0.00	0.00	0.00	0.00
7 POF[7]	9.9	12.6	0.00	0.00	0.00	0.00
8 POF[8]	5.3	9.2	0	0	0	0
9 POF[9]	4.8	11.8	0	0	0	0
10 POF[10]	5.2	29.7	0	0	0	0
BRASIL	100.00	100.00	0.28	Sum = 0.28	0.12	Sum = 0.12
GINI			(	0.55		

#### Proportion of poor persons, by region.



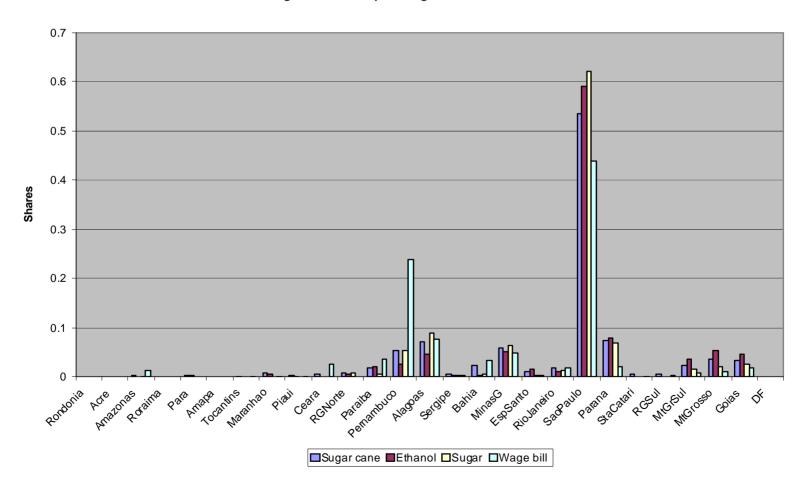


#### Household income composition, by wage class

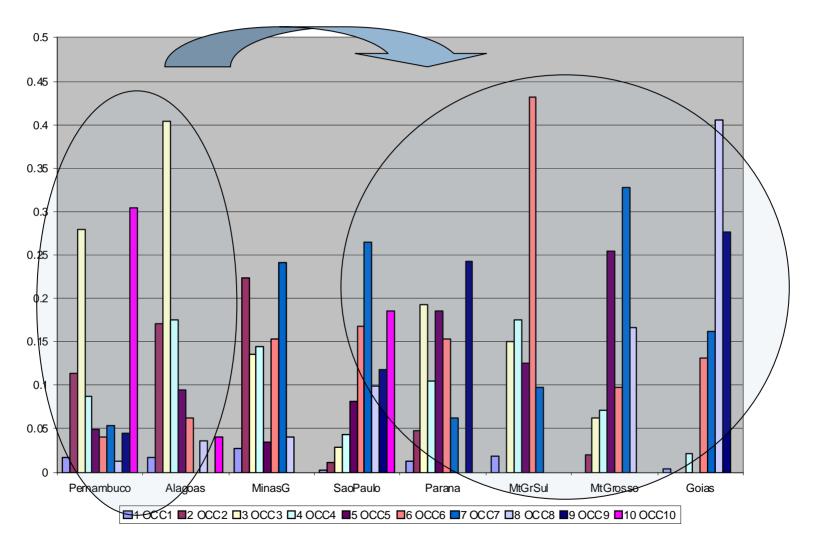


# Regional distribution of the sugar cane production complex in Brazil

#### Sugar cane complex regional distribuion



# Workers by wage class in sugar cane production in Brazil. 2005



## Selected macro results. Sugar cane+ethanol+sugar = 1.6% of total value of production in Brazil.

Variáveis Macro	% variation
Real Household Consumption	0.15
Real Investment	0.21
Real Government Expenditure	0.17
Real Exports	-0.48
Real Imports	-0.77
Real GDP	0.13
Aggregate Employment	-0.00
Average real wage	0.25
Aggregated Capital Stock	0.45
GDP Price Index	0.08
Consumer Price Index (CPI)	0
Exports Price Index	-0.07
Imports Price Index	-0.87
Nominal GDP	0.22
Land price	2.61

### Sectoral results:

Commodity	Production	Exports	Employment
Rice	-0.53	0	-0.56
Corn	-0.56	-2.75	-0.53
Wheat and Cereals	-2.20	-1.94	-2.23
Sugar Cane	39.07	0	38.13
Soybeans	-2.36	-4.94	-2.43
Cassava	-0.60	-3.14	-0.59
Tobacco	0.17	-2.15	0.15
Cotton	-0.83	-8.08	-1.03
Oranges	-0.47	-6.05	-0.19
Coffee	-2.53	-3.80	-2.52
Forestry	-0.79	-3.87	-0.78
Live Animals	-0.33	-4.72	-0.37
Raw Milk	-0.31	0	-0.38
Other Agriculture	-0.45	-4.18	-0.40
Mining	-2.88	0.72	-4.54
Meats	-0.99	-3.81	-1.32
Edible Oils	-0.10	-3.71	-0.52
Dairy	0.12	-4.37	-0.23
Processed Rice	-0.19	-2.80	-0.49
Sugar	-0.38	-6.06	-1.13
Processed Coffee	-0.69	-6.85	-1.04
Other Food	-0.30	-3.85	-0.64
Textiles and Apparel	-0.97	-6.17	-1.13
Paper and Graphic	-0.35	-2.84	-0.58
Gasoline	-5.50	-0.76	-5.61
Gasohol	-16.73	0	-16.71
Ethanol	103.50	232.40	112.67
Combustible Oils	-0.03	-1.18	-0.13
Petrochemicals	-7.90	-1.80	-8.01
Other Manufacturing	-0.62	-3.97	-0.84
Automobiles, Buses, Trucks	-2.43	-7.80	-2.56
Metal Products	-1.44	-3.43	-1.82
Trade	-0.90	-3.40	-1.03
Transport	-0.54	-2.82	-0.70
Services	-0.06	-3.09	-0.17

### Regional results

State (Region)*	Real	Aggregate	Aggregate	Ethanol	Sugar
	GDP	employment	Capital Stock	production	production
Rondonia (N)	-0.13	-0.24	-0.13	21.43	1.68
Acre (N)	-0.25	-0.35	-0.26	21.52	1.01
Amazonas (N)	-0.61	-0.56	-0.71	20.44	1.31
Roraima (N)	-0.64	-0.61	-0.65	19.80	2.06
Pará (N)	-0.91	-0.72	-1.08	24.09	2.43
Amapá (N)	-0.58	-0.56	-0.62	26.36	2.04
Tocantins (N)	-0.10	-0.25	0.12	23.74	1.55
Maranhao (NE)	-0.72	-0.53	-0.96	34.95	2.22
Piauí (NE)	-0.42	-0.37	-0.49	33.45	2.00
Ceará (NE)	-0.66	-0.56	-0.75	37.17	2.72
RGNorte (NE)	-0.73	-0.47	-1.12	44.00	0.85
Paraíba (NE)	1.15	1.08	1.19	36.63	1.30
Pernambuco(NE)	0.28	0.26	0.31	50.72	-2.22
Alagoas (NE)	2.81	2.91	2.67	37.96	-6.32
Sergipe (NE)	-0.90	-0.59	-1.37	43.30	2.72
Bahia (NE)	-0.51	-0.55	-1.04	40.33	2.62
MinasG (SE)	0.04	-0.09	0.21	104.88	1.90
EspSanto (SE)	-0.90	-0.65	-1.16	31.06	1.44
RioJaneiro (SE)	-0.98	-0.75	-1.44	24.83	1.92
SaoPaulo (SE)	0.76	0.43	1.49	113.10	-0.29
Paraná (S)	-0.24	-0.28	0.05	83.82	0.69
StaCatari (S)	-0.42	-0.39	-0.40	17.77	1.65
RGSul (S)	-0.62	-0.49	-0.74	21.01	1.93
MtGrSul (CW)	2.56	1.25	5.03	135.66	1.41
MtGrosso (CW)	2.43	0.99	5.56	154.78	4.96
Goiás (CW)	1.61	0.77	2.94	129.48	2.40
DF (CW)	0.13	0.05	0.19	29.52	1.06

#### Results: labor demand % variation.

	Macro regiões					
Worker	N	NE	São Paulo	RSE	S	CW
type						
OCC1	-0.28	0.14	-0.30	0.07	-0.17	-0.15
OCC2	-0.37	0.37	-0.16	-0.08	-0.22	0.00
OCC3	-0.57	0.53	-0.07	-0.40	-0.37	0.27
OCC4	-0.55	0.15	0.41	-0.41	-0.35	1.09
OCC5	-0.76	0.20	0.35	-0.37	-0.58	1.69
OCC6	-0.62	-0.32	0.50	-0.28	-0.35	0.80
OCC7	-0.87	-0.60	0.63	-0.68	-0.69	1.66
OCC8	-0.76	-0.50	0.54	-0.70	-0.53	1.84
OCC9	-0.57	-0.35	0.45	-0.32	-0.35	0.22
OCC10	-0.35	-0.32	0.41	-0.48	-0.32	0.39

Commodity	Production
Rice	-0.53
Corn	-0.56
Wheat and Cereals	-2.20
Sugar Cane	39.07
Soybeans	-2.36
Cassava	-0.60
Tobacco	0.17
Cotton	-0.83
Oranges	-0.47
Coffee	-2.53
Forestry	-0.79
Live Animals	-0.33
Raw Milk	-0.31

- □ Sugar cane planted area in Brazil in 2006: 6.18 millions ha.
- □ 10% of total land in agriculture (not livestock) in Brazil.
- □ Sugar cane area would have to be increased by 2.2 millions ha.
- □ Livestock: 172 millions ha.
- □ Food x energy dilemma? Small fall in food production.

# There is also room for productivity increases (Sao Paulo).

Area of efficiency classes of sugarcane crop production, during two growing seasons, in the State of Sao Paulo, Brazil.

	Growing	g season	Growing	g season
Crop Efficiency				
	1995/1996		2002/203	
	Km2	%	Km2	%
0-10%	59,285	24	55,855	22
11-30%	40,634	16	33,985	14
31-50%	42,648	17	35,185	14
50-70%	89,275	36	85,269	34
>70%	16,965	7	38,513	15

Source: Marin et alii, 2008.

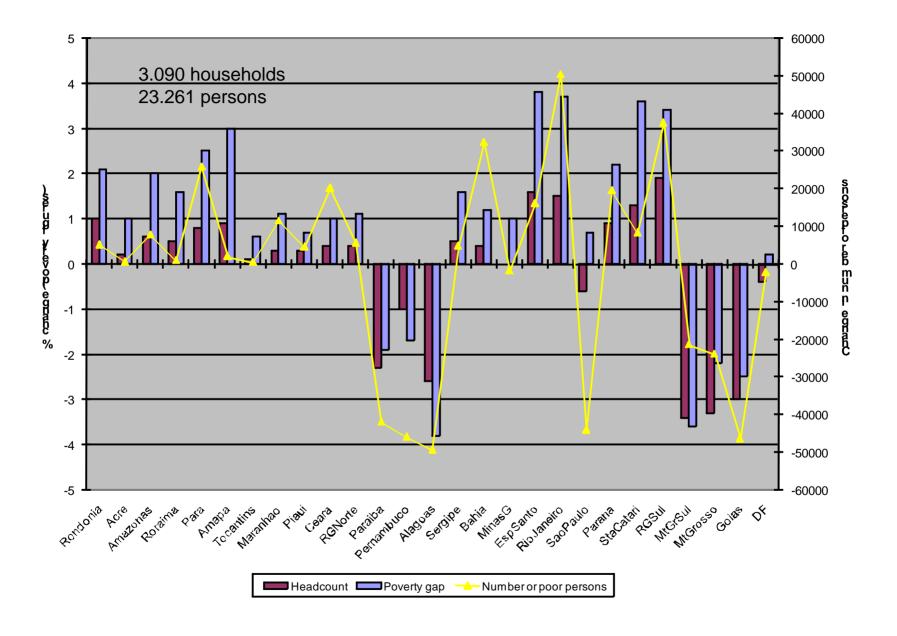
Table 14. Model results. Household poverty and income distribution results. Percent variation.

Household Income class	Average nominal	Consumer Price Index	Average real income	Headcount ratio	Average poverty gap
	income			(FGT0)	(FGT1)
1 POF[1]	2.31	0.04	2.27	-0.67	-0.83
2 POF[2]	0.42	0.02	0.4	-1.08	0.85
3 POF[3]	0.4	0.01	0.39	0.79	9.6
4 POF[4]	0.33	-0.01	0.34	12.43	48.67
5 POF[5]	0.24	0.01	0.23	45.77	157.73
6 POF[6]	0.17	0.01	0.16	138.01	681.39
7 POF[7]	0.07	0.01	0.06	370.87	2012.78
8 POF[8]	-0.09	0.02	-0.11	0	0
9 POF[9]	-0.27	0	-0.27	0	0
10 POF[10]	-0.32	-0.04	-0.28	0	0
Original values (base year)	-	-	-	0.28	0.12
Percentage change	-	-	-	-0.02	0.83
GINI					
(percentage			-0.01		
change)					

# The increase in poverty gap is related to the fall in OCC1 wages

Wage class	Percentage change
OCC1	-0.50
OCC2	-0.26
OCC3	0.60
OCC4	0.45
OCC5	1.10
OCC6	0.65
OCC7	1.63
OCC8	1.15
OCC9	0.30
OCC10	-0.31

Wage bill in SP concentrates in the medium range



#### Final remarks

- Fall in poverty and inequality, increase in poverty gap.
- Small variations.
- Labor demand increases appears in Sao Paulo and Center-west Brazil. This will slow down the fall in unskilled labor demand induced by harvest mechanization.
- □ Food x energy dilemma: Brazil?
- Main problem: redistribution of economic activity in Brazil, with losses for Northeast Brazil and Rio de Janeiro.

#### Gracias

- Joaquim Bento de Souza Ferreira Filho
- Escola Superior de Agricultura "Luiz de Queiroz"
- Universidade de São Paulo

ibsferre@esalq.usp.br